



PRESS RELEASE

For immediate release

ESI TECHNOLOGIES NAMED ONE OF 2016 TECH ELITE SOLUTION PROVIDERS BY CRN

Tech Elite 250 list recognizes IT solution providers with deep technical expertise and premier certifications

Montreal, QC – March 28, 2016 — ESI Technologies announced today that CRN, a brand of The Channel Company, has named ESI Information Technologies to its 2016 Tech Elite 250 list. This annual list honors an exclusive group of North American IT solution providers that have earned the highest number of advanced technical certifications from leading technology vendors.

To compile the annual list, The Channel Company's research group and CRN editors work together to identify the most customer-beneficial technical certifications in the North American IT channel. Companies who have obtained these elite designations— which enable solution providers to deliver premium products, services and customer support—are then selected from a pool of online applicants.

“ESI is committed to provide customers with the best that technology can offer combined with the highest skilled professionals to architect and implement solutions”, said Patrick Naoum, ESI Executive VP – Strategy, Alliances & Client Solutions. *“Our professionals invest a lot of their time and energy in various demanding certification programs from our leading partners. This nomination to Tech Elite 250 is an eloquent demonstration of our continuous efforts to remain leaders in our industry.”*

“The solution providers selected for our annual Tech Elite 250 list have demonstrated a commitment to excellence and gained strong industry credibility by earning some of the most difficult IT certifications available from top technology vendors,” said Robert Faletra, CEO, The Channel Company. *“Attainment of these exclusive certifications strengthens the channel as a whole by invigorating partnerships and enabling the delivery of exceptional customer service. We congratulate each of these organizations and look forward to their continued success.”*

Coverage of the Tech Elite 250 will be featured in the April issue of CRN, and online at www.crn.com.

About ESI Information Technologies

As a reference and leader in the fields of datacenter design and deployment, storage and virtualization solutions integration, ESI applies its expertise to ensure the security, availability and efficient management of our clients' data and the cost-effective control of its growth. Regardless of the location of its clients' applications or data and of delivery method (external, cloud-based or on-premises), ESI enables its clients to get the most out of their IT investments to support their expected business outcomes. ESI has its head office in Montreal, and business locations in Quebec City and Toronto. To learn more about ESI, visit www.esitechnologies.com.

About the Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelco.com

The Channel Company Contact:

Melanie Turpin
508.416.1189
mturpin@thechannelco.com

ESI Information Technologies Contact:

Coralie Herant, Marketing Coordinator
514-745-2524, ext. 1255
cherant@esitechnologies.com

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