

Securing your Most Critical Assets



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AGENDA

- → Veritas Overview
- → NetBackup 8.3
- → Cloud Backup
- → Appliances
- --- Archiving
- → Analytics



History of Innovation The last 30 years

Client-Server

1990's

163ZB

2020's

VERITAS has been there every step of the way

has been there every step of the w	ay
44ZB	
4.4ZB Worldwide Data Growth	h

Virtual

2000's

Information Classifier	2019
Multicloud 🔷	2019
SDS for OpenStack	2018
Data Genomics 🔷	2016
Backup as a Service 🔷	2012
Cloud connectors	2012
Accelerator: delta backups	2012
Integrated backup appliances	2007
Open Storage Technology (OST)	2007
V-Ray for virtual 🔷	2007
Disk backup 🔷	2004
SAN - shared storage	1999
Windows 🔷	1998
Snapshots 🔷	1997
NAS 🔷	1996
Unix	1995

DR orchestration @scale

Predictive Insights

Containers (Docker)

2020

2020

2020



Mainframe

2010's

Cloud

Your Partner for Data Opportunity

VERITAS



98%

of the Fortune 100 entrust their data to Veritas



10 of 10

Leading commercial banks, financial customers data service providers and telecommunications companies trust Veritas



18x

Named a leader in Gartner's Magic Quadrant for Data Center Backup and Recovery Solutions



50,000+

Customers

The world's leading cloud providers partner with Veritas







Google Cloud



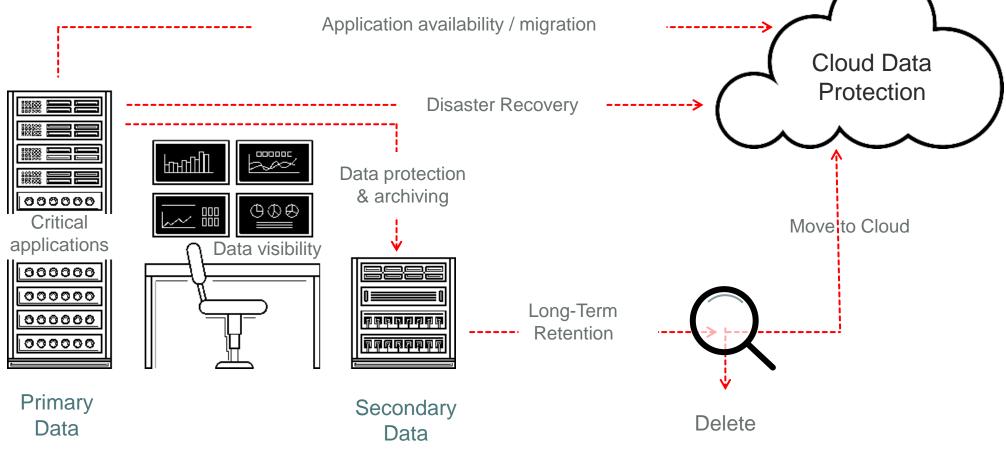




Customer Data Management Needs

A Deeper Understanding





500+
Data Sources

150+ 50+ Clouds 2020 Confidential © All rights reserved – ESI Information Technologies Inc.

EVERYDeployment Model

NetBackup v8.3



Market leading support for ALL YOUR DATA

Protecting VMware at scale

Growing with Nutanix AHV

Reduce complexity of managing MS SQL

Simplified Oracle RAC protection & improved performance

Dynamic NAS protection

Optimized protection & storage with universal shares



Best in class solution data protection solutions for leading cloud providers

Enhance backup to the cloud with integrated MSDP/CloudCatalyst

Unified and complete recovery solution across major laaS, PaaS and SaaS services

Provide automated multi RTO/RPO based data center disaster recovery and migration orchestration

Increased entitlements (CloudPoint & VRP) and simplified licensing with NetBackup Complete Edition



Simplify everything, scale with growth, enable seamless deployment and integration

Allow backup & workloads admins to do common tasks in a single UI

Delivering operational API's

Overview of growth and capacity planning

Improved install/upgrade experience with freedom from Java

Multi-domain MSDP



SECURITY & COMPLIANCE

Improve accountability, provide insights and deliver ransomware immutability

Secure access, greater control across any network

Delivering secure infrastructure with EKMS and 2048 encryption

Enhanced ransomware protection with immutability, appliance MSDP hardening, improved recovery efficiency





VERITAS

NETBACKUP 8.3

Protecting VMware at scale :	Faster discovery, up to 30K VMs on single vCenter, vTPM support, instant recovery (Windows, RedHat, CentOS), vSphere 7	
Growing with Nutanix AHV:	Nutanix AHV plugins, leverage CBT & Nutanix snapshot, accelerator	
Reduce complexity of managing MS SQL:	Support MS SQL AG, restores to original or alternate, stream handler (improve dedupe), instant access	
Simplified Oracle RAC protection & improved performance:	Cluster aware, Oracle wallet integration, improvement in Oracle intelligent policies, auto discover RAC instances, nodes load balancing, optimized dedup stream handler	
Dynamic NAS protection:	NDMP alternative, removes dependencies (restore anywhere), load balancing, NAS CBT, auto multiple stream (peak perf.)	
Optimized protection & storage with universal shares:	AD integration, quotas, support 5M files per share, protection point policies, faster backup & cataloging	







Allow backup & workloads admins to do Various UI and workflow updates, policy mgmt. for top common tasks in a single UI: workloads, easier task completion, SSO across multiple masters Delivering Operational APIs: Portfolio integration for VRP (Veritas Resiliency Platform) and Cloudpoint, many API reference documents, integrates with Ansible, Chef, Puppet Overview of growth and capacity planning: See your entitlements, easy to plan for future growth Improved install/upgrade experience with Major steps towards Java-freedom, more and more API freedom from Java: driven, VxUpdate improvements

Multi-Domain MSDP: Single MSDP dedup pool across multiple NBU domains





Secure access, greater control across any network Granular control via RBAC, SSO powered by SAML, audit logs export to syslog server

Delivering secure infrastructure with EKMS and 2048 encryption

EKMS integration, 2048 bit encryption keys for NBU issued certificates

Enhanced ransomware protection with immutability, improved recovery efficiency Manage immutable images of backup (use immutable capable storage managed by NBU policies), VRP integration with CDP (minimal to no data loss)





VERITAS

NETBACKUP 8.3

Enhance backup to the cloud with integrated MSDP/CloudCatalyst:

MSDP & CC converged on single media server, multi-bucket support, client side dedup direct to/in cloud, store data directly to S3 cloud storage

Unified and complete recovery solution across major laaS, PaaS(Cloudpoint) and SaaS

VRP integration, WebUI can configure DR options, WebUI dashboards, DR to the cloud made easier

Provide automated multi RTO/RPO based data center disaster recovery and migration orchestration:

Support AWS, Azure, GCP snapshot, orchestration of VMware assets/workload by VRP

Increased entitlements (CloudPoint & VRP) and simplified licensing with NetBackup Complete Edition:

View entitlements including CloudPoint and VRP, no more external licenses for those products (now included in NBU)



services:

SaaS Backup Offerings



No hardware purchase required or software to install (zero management, zero maintenance)

Per user, subscription based

Aligns to SaaS application vendors minimal management (which user to backup, frequency of backup)

Unlimited Storage

Savings on storage costs

Unlimited retention

Retains data beyond SaaS vendor data retention limits



Office 365 Backup

- Emails
- Calendar
- Contacts
- Tasks
- Shared mailbox
- In-place archive
- OneDrive
- SharePoint
- Groups and team sites
- Teams
- Public folders

G Suite

G-Suite Backup

- Emails
- Calendar
- Tasks
- Google drive
- Team drive
- Sites
- Docs



Salesforce Backup

- Accounts
- Contacts
- Leads
- Opportunities
- Activities
- Notes
- Cases
- Customer fields on the above



SaaS Application's Native Data Protection is Limited

	O365 Native Data Protection	Veritas SaaS Backup
Data retention beyond x days ¹	?	✓
2 Point in time restores challenge	?	✓
3 Protection from 'empty recycle bin'	?	✓
4 Granular restore	?	✓
5 Easy search and find	?	✓

Potential exposure to permanent data deletion and missed RPOs and RTOs

1 –Depends on the type of subscription.



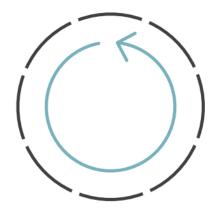
Introducing Veritas SaaS Backup

Ease of use



- Setup in minutes
- Automated backups
- Access anywhere

Quick restores



- Restore at any level
- Granular restores
- Restore options

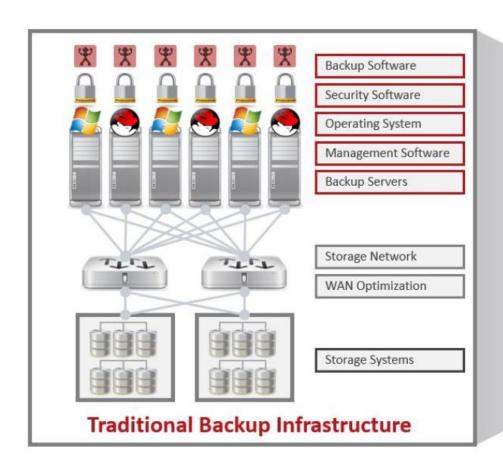
Cost savings



- No hardware
- No installation
- No maintenance



Modernized Data Protection – Simplified & Converged





NetBackup Integrated Appliance



The Updated Veritas Appliances Product Portfolio

NetBackup

5250 Appliance NetBackup

5340 Appliance NetBackup Flex-HA

Appliance 5340

NetBackup Flex

Appliance 5150

Access

3340 Appliance





- ✓ Master and/or Media Server
- √ 4TB -> 400 TB
 storage
- √ "Swiss Army Knife"
- ✓ Cloud Catalyst



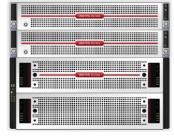
- ✓ Dedicated Media Server
- √ 120TB -> 1.9 PB storage
- ✓ Available in HA
- √ High Performance



- ✓ Containerized NBU
- ✓ Flexibility, Agility, HA
- √ 120TB -> 1.9 PB storage
- ✓ Master, Media, Cloud Catalyst



- ✓ Containerized NBU
- √ 1RU form factor
- √ 16 TB maximum storage
- ✓ Master, Media, Cloud Catalyst



- ✓ Long-term data retention object storage
- √ 2.5 PB max storage
- ✓ Includes NetBackup Deduplication

Predictable high performance data protection for moderate workloads

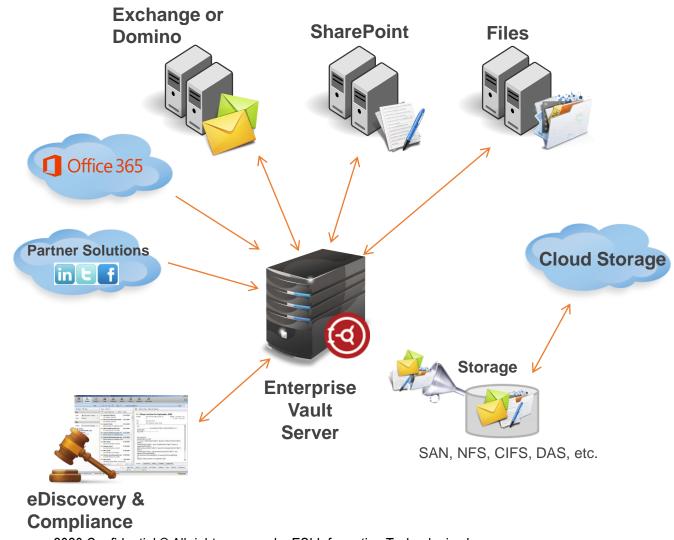
Predictable highest performance data protection for enterprise workloads Run multiple Veritas products & domains on a single converged Hardware solution

Run multiple Veritas products on a single converged solution for Remote Office.

Long-term data storage and archiving as tape and public cloud alternative



Enterprise Vault Architecture





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Governance - Enterprise Vault Portfolio

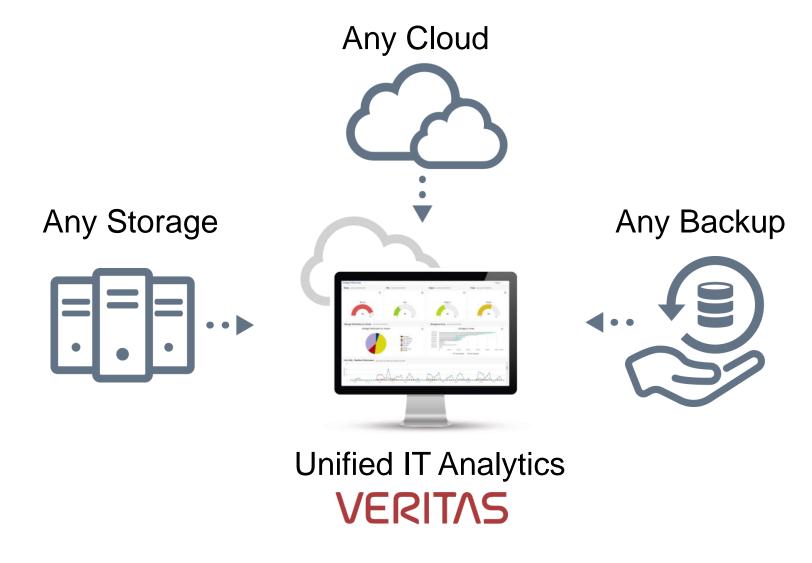
Native Archive Sources	eDiscovery & Compliance	Options
Microsoft Exchange IBM Domino	Discovery Accelerator	Classification
SMTP	Veritas eDiscovery Platform, powered by Clearwell Compliance Accelerator	Enterprise Vault Extensions
Microsoft SharePoint		Historical Vault
File Systems		Cloud & App Connectors

Veritas Enterprise Vault

A Leader in On-Premise Information Archiving

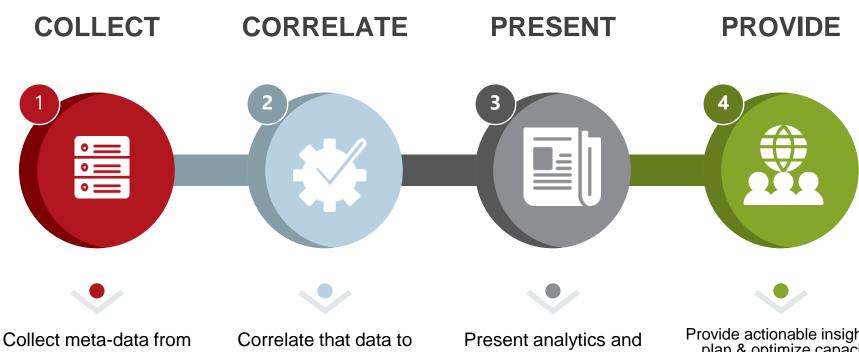


What is Veritas APTARE IT Analytics?





Veritas APTARE IT Analytics – How Does it Work?



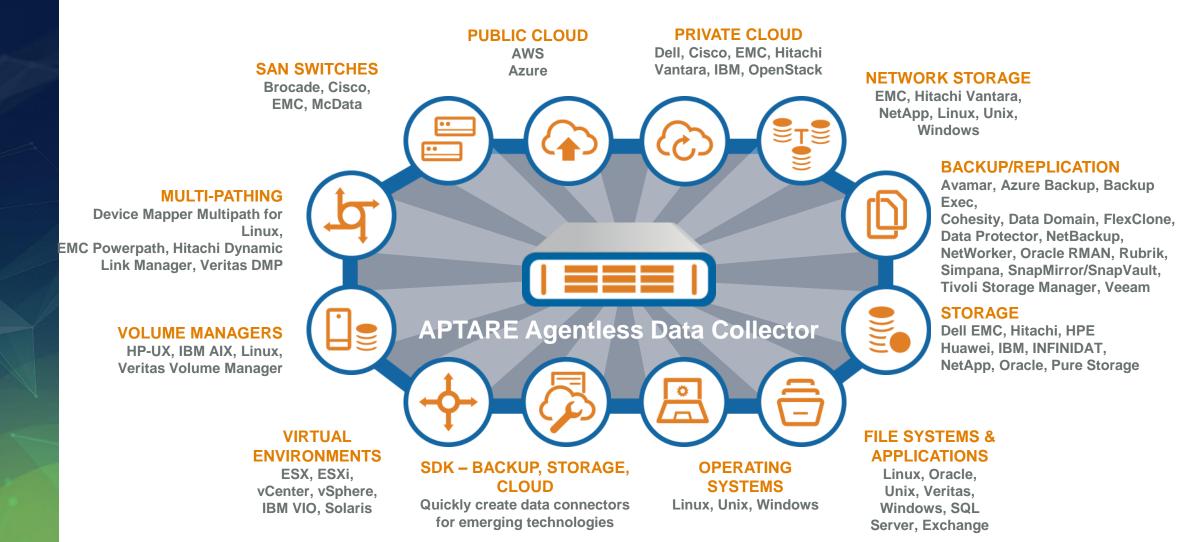
Collect meta-data from IT assets On-Prem and in the Cloud (Applications, Backup, Hosts/VM's, Network & Storage) Correlate that data to track full end-to-end IT relationships against business data

Present analytics and adaptive intelligence by business unit, or global on-prem and cloud IT environments.

Provide actionable insights to plan & optimize capacity, mitigate risk, streamline compliance and significantly reduce IT costs



Data Collection: Agent-Less





TAKE AWAYS

VERITAS

- Leader in data management
 - > Backup, cloud, archive, analytics
- → NetBackup 8.3 brings a lot of new cool stuff
- Solid solution for all cloud requirements
- → Veritas O365 solution is great
- --- Easy to use & powerful appliances

